



## **HIGH COURT LITIGATION** | TWO-DAY WORKSHOP

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### **HOW TO SUCCEED IN A CASE MANAGED REGIME**

This workshop will assist attorneys to achieve good outcomes for clients litigating in the High Court.

Attorneys will be guided through the whole process; from taking instructions to presenting argument. Emphasis will be on effective technique with practical demonstrations of how to do and what to do in order to succeed.

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### **WORKSHOP OUTLINE**

**The workshop will cover the following:**

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#### **Module One**

- A full explanation of what is Case Management and how it is applied in our courts. There will be an explanation of the various practice directives issued by the Judges President.

Learn how to comply with the directives and how to achieve the purpose of the directives.

- An explanation of how attorneys are expected to adapt their litigation practices to use case management effectively; that is, how to complete cases quickly and at a reduced cost.
  - A discussion of the Woolf Report and its influence on our courts.
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## Module Two

- The correct technique in obtaining instructions.
  - How to obtain a version and prepare your case concept.
  - Effective fact analysis and how to manage documents.
  - How to prepare the material facts of your case and work out the causes of action.
  - How to prepare and use chronology documents.
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## Module Three

- An explanation of how to manage pleadings effectively under case management.
  - What are the requirements of practice directives?
  - How to identify the triable issues and prepare for case conferences.
  - How to refer the case to a judge for case management.
  - How to prepare for a case conference with a judge; this includes writing an agenda.
  - The cost orders available during case management.
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## Module Four

- How to deal with interlocutory applications.
  - Preparing for pre-trial conferences; including drafting the agenda and minutes.
  - How to obtain admissions in a pre-trial and settle the issues for trial.
  - How to discover documents under case management.
  - A full explanation on how to obtain, discover and prove electronic documents. E-discovery.
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## Module Five

- This module will deal with trial preparation. How to prepare and what strategy to use.
- This module will show you how to prepare your case, including witnesses and documents, in order to persuade the judge.
- Here an explanation is given on how to prepare and use chronology documents in a trial.

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## Module Six

- This module will cover trial technique and strategy.
- How to make an effective opening statement.
- How to lead witnesses in chief. The best technique will be explained. This will include witness briefing and how to present your witness to a judge. How to present your clients' version of the disputed facts in a persuasive manner.
- The best technique in cross-examination.
- How to prepare for and present closing argument.

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## Module Seven

- How to bring urgent applications.
- The various directives will be explained.
- The purpose of this module is to show you how to obtain an order successfully in the urgent court.